Allianz | Allianz Partners

InteleTravel

More Classic, More Cash Incentive Campaign

Oct 1, 2026 through Dec 31, 2026



More Classic, More Cash
Campaign

What is it?
The ***"More Classic, More Cash"*** campaign is designed to reward advisors that increase the number of Classic Plan's they sell

What is the reward?

#1 Top Producer: $5,000 Gift Card

1 Most Improved: $5,000 Gift Card

How do I get rewarded?
Top Producer will be determined by most Classic sales during the incentive period
Most Improved requires selling a minimum of 3 more classic plan policies by December 31st 2026 than you did for the same period in 2025.

When does it start?
The campaign will launch on October 1, and run through the end of the 2026 calendar year

Ready to go?
Let's review the Classic Plan and its value to you and your clients

Allianz | Allianz Partners



Why More
Classic Plan

More Value
- Kids Are Free
- SmartBenefits®
- More covered reasons

More Protection
- Higher limits on most plan benefits
- Lower time threshold for travel delays
- No Emergency Medical/Dental deductible

More Commission
- 30% commission on sales
- Advisor commission protection



Allianz | Allianz Partners

Classic Plan vs Supplier Plans

Experience

- Up to 100% cash back on trip cancellation claims for covered reasons – **No vouchers**
- Superior benefits in one travel protection plan to ensure an **optimal travel experience**
- **Valuable enhancements** like SmartBenefits®, concierge services, and Kids Free

Assistance

- 24/7 **in-house assistance** team is available around the clock to assist with travel issues
- The free **Allyz®** app helps your clients stay connected
- **Global Doctor Visits** offers convenient access to virtual and in-person medical consultations for non-emergency issues abroad

Earnings

- The Classic Plan can often provide **3x more commissions** than supplier products (30% vs 10%)
- Our **Commission Protection** program protects your hard-earned commissions from being recalled by the travel supplier
- **Dedicated advisor support** from Allianz to help grow your business with confidence

Classic Plan vs Basic Plan

	Basic Plan	Classic Plan
Commission Rate	20%	**30%**
Commission Protection	No	**Yes**
Kids Free	No	**Yes**
Trip Cancellation Coverage	$10,000	**$100,000**
Trip Interruption Coverage	$10,000	**$150,000**
Trip Change Protector	NA	**$500**
Travel Delay Coverage	$300	**$800**
Delay length	6 hours	**5 hours**
Proactive	NA	**Proactive**
Emergency Medical/Dental (Primary)	$10,000	**$50,000**
Dental Maximum	$500	**$750**
Deductible	$50	**No Deductible**
Emergency Transportation	$50,000	**$500,000**
Baggage Coverage	$500	**$1,000**
Baggage Delay	$200	**$300**
Concierge	NA	**Included**
# of Covered Reasons	18	**32**

More commission for you

More value for families

SmartBenefits® : automated claims issue inconvenience payments during tracked flights for flight and baggage delays - no receipts needed

Higher limits and more service, increasing value for all travelers

Allianz | Allianz Partners

More Classic, More Cash

Financial Impact

	Allianz Classic Plan	Popular Caribbean Cruise Supplier Plan	Allianz Basic Plan
Price*	$147	$180	$106
Commission	**$44**	$18	$21

Selling the Classic Plan instead of the supplier plan or Basic Plan could help you earn an additional **$23-$26 per customer.**

By reaching the goal of 3 more Classic Plan sales for the campaign, you could earn an additional $156** in commissions, plus the $XX reward, for a total of **$XXX**

Allianz | Allianz Partners

*For a trip that costs $2,000 per person
**Assumes two customers per policy

Dedicated Support



Travel Advisor Services

All states
Toll Free: 800-424-3392
Email: agentservices@allianzassistance.com

Primary Day-to-Day Support for:
- ✓ Policy questions
- ✓ AgentMax solutions
- ✓ General inquiries

District Directors:

Best Practices & Overcoming Objections | Increasing sales with confidence | Training



Nick Lindsey

AK, N. CA, HI, ID,MT, NV, OR, UT, WA & WY
888.661.8179
Nicholas.Lindsey@Allianz.com



Bernie Verwiel

IL, WI, IA, NE, MN, ND, SD
804.432.4628
Bernie.Verweil@Allianz.com



Marilyn McHugh

NJ, NY
888.579.3823
MarilynMcHugh@Allianz.com

WEST ⟷ EAST